



# SUBEX SYSTEMS LIMITED

Registered Office: No.721, 7th Main,  
Mahalaxmi Layout, Bangalore - 560 086

**Unaudited Financial Results for the Nine months ended 31st December 2004** (Rs. in lacs)

Sl. No.	Particulars	Quarter ended December		Nine months ended December		For the year ended 31st March
		2004	2003	2004	2003	2004
		Unaudited		Unaudited		Audited
1	Sales - Product & Product related	2,128.37	1,011.15	4,033.70	2,752.20	3,967.53
	- Services	1,159.62	1,246.53	4,073.55	3,530.93	4,824.97
	- Total	3,287.99	2,257.68	8,107.25	6,283.13	8,792.50
2	Other Income	13.28	28.16	143.16	107.97	126.85
3	Expenditure					
	- Cost of Equipment & Software	110.58	14.46	248.15	150.25	156.38
	- Personnel Cost	1,597.40	1,377.60	4,852.81	3,841.30	5,281.87
	- Other Expenditure	389.01	203.18	688.25	673.64	1,020.89
	- Interest	87.53	28.00	164.32	97.71	143.02
	- Total	2,184.52	1,623.24	5,953.53	4,762.90	6,602.16
4	Profit after interest but before depreciation and taxation	1,116.75	662.60	2,296.88	1,628.20	2,317.19
5	Depreciation & Amortisation	251.08	115.88	470.58	310.24	426.74
6	Taxes					
	- Income Tax	26.58	32.39	108.46	62.55	79.24
	- Deferred Tax	(2.90)	(0.39)	(2.90)	(33.06)	36.20
7	Net Profit	842.00	514.73	1,720.74	1,288.47	1,775.01
8	Paid up Share Capital					
	- Equity	926.00	735.38	926.00	735.38	735.38
	- Preference	-	1,849.26	-	1,849.26	1,849.26
9	Reserves excluding revaluation reserves					5,409.40
10	Earning per share - Basic - Not Annualised (Rs. per share)	9.31	6.13	19.09	14.93	20.68
11	Earning per share - Diluted - Not Annualised (Rs. per share)	7.91	5.41	17.01	13.53	18.63
12	Aggregate of non-promoter shareholding					
	- Number of Shares	5,232,212	3,332,211	5,232,212	3,332,211	3,332,211
	- Percentage of holding (to total shareholding)	56.54%	45.31%	56.54%	45.31%	45.31%

#### Notes:

- The above results were taken on record and approved by the Board of Directors in their meeting held on 27th January 2005.
- The Board of Directors has approved declaration of 10% interim dividend for the financial year 2004-05 at the aforesaid meeting and the record date for payment of dividend is 15th Feb 2005.
- Pending an independent valuer's report, the cost of acquisition of the Fraud Management Software Divisions of Alcatel, UK and Lightbridge, USA (Rs.31.45 Crores), is being amortised over a period of 5 years based on an estimate made by the Board of Directors. Adjustments, if any, based on independent valuer's report will be made in the next quarter.
- Product & Product related revenues for the quarter - 78% from continuing operations, 22% from acquisition.
- The Board of Directors has proposed the restructuring of the Company's business by transferring the services business to its Wholly Owned Subsidiary - M/s. Subex Technologies Inc., subject to the approval of the shareholders as per the Companies Act, 1956.
- The previous year/period figures have been regrouped and rearranged to conform to the current quarter presentation.
- The company has granted 9700 options under ESOP 2000 for the quarter ended 31st December 2004. During the quarter, the company has allotted 7,278 shares to the exercise of options by the eligible employees.
- Information on Investor complaints pursuant to Clause 41 of the Listing Agreement for the Quarter ended 31st December 2004 are : Opening Balance - Nil, Received - 2, Attended - 2, Closing Balance - Nil
- The segment-wise revenue and results for the quarter ended 31st December 2004 as required under clause 41 of the listing agreement are as follows: (Rs. in lacs)

	For the Quarter ended 31st December		Nine months ended 31st December		For the year ended 31st March
	2004	2003	2004	2003	2004
	Unaudited		Unaudited		Audited
1. Segmental Revenue					
a) Product & Product related	2,128.37	1,011.15	4,033.70	2,752.20	3,967.53
b) Services	1,159.62	1,246.53	4,073.55	3,530.93	4,824.97
<b>Total</b>	<b>3,287.99</b>	<b>2,257.68</b>	<b>8,107.25</b>	<b>6,283.13</b>	<b>8,792.50</b>
2. Segmental Results : Profit / (Loss) before tax, depreciation & interest					
a) Product & Product related	1,134.34	589.29	2,184.39	1,414.14	2,065.47
b) Services	69.95	93.44	276.82	250.23	360.05
<b>Total</b>	<b>1,204.29</b>	<b>682.73</b>	<b>2,461.21</b>	<b>1,664.37</b>	<b>2,425.52</b>
Less : Interest	87.53	28.00	164.33	97.71	143.02
Other un-allocable income net of un-allocable expenditure	-	7.88	-	61.54	34.69
<b>Profit before depreciation &amp; taxation</b>	<b>1,116.75</b>	<b>662.60</b>	<b>2,296.88</b>	<b>1,628.20</b>	<b>2,317.19</b>

10. Since fixed assets are used in the company's business interchangeably segmentwise disclosure on capital employed has not been furnished.

11. For further details on the results please visit our website [www.subexsystems.com](http://www.subexsystems.com)

**By Order of the Board of Directors**

**Bangalore**  
27th January 2005

**Subash Menon**  
Chairman and Managing Director